## Nature of the Sample: Marist Poll of 1,140 National Adults

This survey of 1,140 adults was conducted December 3rd and December 9th, 2014 by The Marist Poll. Adults 18 years of age and older residing in the continental United States were interviewed in English by telephone using live interviewers. Landline telephone numbers were randomly selected based upon a list of telephone exchanges from throughout the nation from ASDE Survey Sampler, Inc. The exchanges were selected to ensure that each region was represented in proportion to its population. Respondents in the household were selected by asking for the youngest male. To increase coverage, this landline sample was supplemented by respondents reached through random dialing of cell phone numbers from Survey Sampling International. The two samples were then combined and balanced to reflect the 2010 Census results for age, gender, income, race, and region. Results are statistically significant within  $\pm 2.9$  percentage points. There are 1,087 adults who spend money on holiday shopping. The results for this subset are statistically significant within  $\pm 3.0$  percentage points. There are 488 adults likely to make a New Year's resolution for 2015 and 314 adults who made a 2014 New Year's resolution. The results for these subsets are statistically significant within  $\pm 4.4$  percentage points and  $\pm 5.5$  percentage points, respectively. The error margin increases for cross-tabulations.

		Nature of the Sample		
		National Adults	Adults Who Spend Money on Holiday Shopping	Likely to Make New Years Resolution for 2015
		Col %	Col %	Col %
National Adults		100%		
Adults Who Spend Money	on Holiday Shopping	95%	100%	n/a
Likely to Make New Years	Resolution for 2015	44%	n/a	100%
Gender	Men	49%	49%	49%
	Women	51%	51%	51%
Age	Under 45	44%	45%	58%
	45 or older	56%	55%	42%
Age	18 to 29	23%	23%	34%
	30 to 44	21%	21%	24%
	45 to 59	29%	29%	25%
	60 or older	27%	26%	17%
Race	White	67%	67%	60%
	African American	11%	11%	13%
	Latino	14%	14%	21%
	Other	7%	7%	6%
Region	Northeast	18%	18%	20%
	Midwest	22%	22%	19%
	South	37%	37%	38%
	West	23%	23%	23%
Household Income	Less than \$50,000	51%	50%	52%
	\$50,000 or more	49%	50%	48%
Education	Not college graduate	60%	60%	64%
	College graduate	40%	40%	36%
Interview Type	Landline	55%	55%	47%
	Cell phone	45%	45%	53%

Marist Poll National Adults. Interviews conducted December 3rd through December 9th, 2014, n=1140 MOE +/- 2.9 percentage points. National Adults who Spend Money on Holiday Shopping: n=1087 MOE +/- 3.0 percentage points. National Adults Likely to Make a New Years Resolution for 2015: n=488 MOE +/- 4.4 percentage points. Totals may not add to 100% due to rounding.

## Adults Who Spend Money on Holiday Shopping

Thinking about the December holidays, do you plan to spend more money on holiday shopping this year than you did last year, less money, or about the same amount?

		less money, of about the same amount:		
		More money	Less money	About the same amount
		Row %	Row %	Row %
Adults Who Spend Mo	oney on Holiday Shopping	13%	32%	55%
Region	Northeast	14%	32%	54%
	Midwest	8%	31%	61%
	South	17%	30%	53%
	West	12%	35%	52%
Household Income	Less than \$50,000	14%	36%	50%
	\$50,000 or more	14%	29%	57%
Education	Not college graduate	14%	34%	52%
	College graduate	13%	29%	58%
Age	Under 45	18%	34%	47%
	45 or older	9%	29%	62%
Age	18 to 29	19%	33%	49%
	30 to 44	18%	37%	46%
	45 to 59	12%	31%	58%
	60 or older	6%	28%	66%
Race	White	11%	29%	60%
	African American	15%	50%	36%
	Latino	23%	35%	42%
Gender	Men	15%	27%	58%
	Women	12%	37%	52%
Marital Status	Married	11%	32%	57%
	Not married	16%	32%	52%
Marital Status and	Married men	13%	30%	57%
Gender	Not married men	17%	25%	58%
	Married women	9%	34%	57%
	Not married women	15%	39%	47%
Interview Type	Landline	11%	29%	60%
	Cell phone	16%	36%	48%

Marist Poll National Adults who Spend Money on Holiday Shopping: Interviews conducted December 3rd through December 9th, 2014, n=1087 MOE +/- 3.0 percentage points. Totals may not add to 100% due to rounding.

## Marist Poll National Tables

		National Adults			
		Thinking about the December holidays, do you plan to spend more money on holiday sho this year than you did last year, less money, or about the same amount?			
	Spend More	Spend Less	Same Amount		
	Row %	Row %	Row %		
2014	13%	32%	55%		
2013	10%	38%	52%		
2012	12%	37%	51%		
2011	7%	42%	50%		
2010	9%	40%	51%		
2007	10%	33%	58%		
2004	8%	30%	62%		
2003	9%	37%	54%		
2002	10%	33%	57%		
2001	10%	29%	61%		
2000	8%	29%	63%		
1999	15%	22%	63%		
1998	9%	25%	66%		
1997	10%	23%	67%		
1996	9%	32%	59%		

		Adults Who S	Spend Money on Holid	day Shopping
		Do you plan to shop	online for all, most, so holiday gifts?	ome, or none of your
		All-Most	Some	None
		Row %	Row %	Row %
Adults Who Spend Mo	oney on Holiday Shopping	19%	44%	38%
Region	Northeast	19%	47%	34%
	Midwest	14%	39%	46%
	South	18%	44%	38%
	West	24%	44%	32%
Household Income	Less than \$50,000	12%	37%	51%
	\$50,000 or more	26%	53%	21%
Education	Not college graduate	15%	40%	45%
	College graduate	25%	49%	26%
Age	Under 45	23%	48%	29%
	45 or older	15%	40%	45%
Age	18 to 29	23%	46%	31%
	30 to 44	23%	51%	26%
	45 to 59	19%	47%	34%
	60 or older	11%	32%	57%
Race	White	18%	45%	37%
	African American	18%	36%	46%
	Latino	16%	45%	39%
Gender	Men	19%	43%	37%
	Women	18%	44%	38%
Marital Status	Married	19%	49%	31%
	Not married	18%	39%	43%
Marital Status and	Married men	20%	50%	30%
Gender	Not married men	19%	38%	43%
	Married women	19%	48%	33%
	Not married women	17%	40%	42%
Interview Type	Landline	16%	43%	42%
	Cell phone	22%	45%	33%

Marist Poll National Adults who Spend Money on Holiday Shopping: Interviews conducted December 3rd through December 9th, 2014, n=1087 MOE +/- 3.0 percentage points. Totals may not add to 100% due to rounding.

		National Adults	6	
	v 1	Do you plan to shop online for all, most, so or none of your holiday gifts?		
	All/Most	Some	None	
	Row %	Row %	Row %	
2014	19%	44%	38%	
2013	19%	41%	40%	
2012	14%	42%	44%	
2010	11%	42%	47%	
2007	4%	37%	58%	
2004	4%	24%	72%	
2003	4%	25%	71%	
2002	2%	24%	74%	
2001	3%	26%	71%	
2000	2%	35%	63%	
1999	0%	19%	81%	

Holiday Shopping.

		Adults Wh	o Spend Money on Holiday	Shopping
		Do you plan to use	mostly cash or mostly cree your holiday gifts?	lit cards to pay for
		Mostly cash	Mostly credit cards	Unsure
		Row %	Row %	Row %
Adults Who Spend Mo	oney on Holiday Shopping	60%	37%	3%
Region	Northeast	51%	43%	5%
	Midwest	65%	34%	1%
	South	65%	32%	4%
	West	53%	43%	4%
Household Income	Less than \$50,000	68%	28%	4%
	\$50,000 or more	50%	47%	2%
Education	Not college graduate	68%	28%	5%
	College graduate	49%	50%	1%
Age	Under 45	61%	38%	2%
	45 or older	59%	37%	5%
Age	18 to 29	57%	41%	2%
	30 to 44	65%	34%	1%
	45 to 59	59%	36%	4%
	60 or older	58%	37%	5%
Race	White	59%	38%	3%
	African American	71%	27%	2%
	Latino	59%	31%	9%
Gender	Men	60%	37%	3%
	Women	59%	37%	4%
Marital Status	Married	57%	40%	3%
	Not married	63%	33%	4%
Marital Status and	Married men	57%	42%	1%
Gender	Not married men	65%	31%	4%
	Married women	58%	38%	4%
	Not married women	61%	36%	4%
Interview Type	Landline	60%	35%	5%
	Cell phone	59%	39%	2%

Marist Poll National Adults who Spend Money on Holiday Shopping: Interviews conducted December 3rd through December 9th, 2014, n=1087 MOE +/- 3.0 percentage points. Totals may not add to 100% due to rounding.

## Marist Poll National Tables

		National A	dults	
			This year, are you very likely, somewhat likely, or not likely at all t make a New Year's resolution?	
		Very likely-Somewhat likely	Not likely at all	
		Row %	Row %	
National Adults		44%	56%	
Region	Northeast	49%	51%	
	Midwest	37%	63%	
	South	45%	55%	
	West	44%	56%	
Household Incom	e Less than \$50,000	44%	56%	
	\$50,000 or more	43%	57%	
Education	Not college graduate	46%	54%	
	College graduate	40%	60%	
Age	Under 45	56%	44%	
	45 or older	33%	67%	
Age	18 to 29	62%	38%	
	30 to 44	49%	51%	
	45 to 59	39%	61%	
	60 or older	28%	72%	
Race	White	39%	61%	
	Non-white	53%	47%	
Gender	Men	43%	57%	
	Women	44%	56%	
Interview Type	Landline	37%	63%	
	Cell phone	52%	48%	

Marist Poll National Adults: Interviews conducted December 3rd through December 9th, 2014, n=1140 MOE +/- 2.9 percentage points. Totals may not add to 100% due to rounding.

	somewhat likely, all to make a l	This year, are you very likely somewhat likely, or not likely all to make a New Year's resolution?	
	Very-Somewhat Likely	Not Likely	
	Row %	Row %	
2014	44%	56%	
2013	44%	56%	
2012	40%	60%	
2011	38%	62%	
2010	44%	56%	
2009	48%	52%	
2008	40%	60%	
2007	43%	57%	
2006	44%	56%	
2004	35%	65%	
2003	34%	66%	
2002	39%	61%	
2001	44%	56%	
2000	40%	60%	
1999	37%	63%	
1998	38%	62%	
1997	37%	63%	
1996	37%	63%	
1995	44%	56%	

				Likel	y to Make New Y	ears Resolution for	r 2015		
		What is it that you will resolve to do or not to do in the New Year?							
		Lose weight	Exercise more	Be a better person	Improve health	Stop Smoking	Spend less money- Save more	Eat healthier	Other
		Row %	Row %	Row %	Row %	Row %	Row %	Row %	Row %
Likely to Make New	Years Resolution for 2015	13%	10%	9%	8%	7%	7%	7%	38%
Region	Northeast	9%	11%	9%	11%	8%	11%	7%	35%
	Midwest	17%	9%	8%	12%	6%	6%	8%	35%
	South	14%	12%	9%	5%	8%	4%	7%	40%
	West	12%	7%	9%	6%	8%	11%	6%	41%
Household Income	Less than \$50,000	11%	7%	11%	5%	12%	6%	5%	42%
	\$50,000 or more	13%	12%	8%	11%	5%	9%	9%	34%
Education	Not college graduate	13%	9%	10%	7%	11%	5%	6%	39%
	College graduate	13%	13%	6%	9%	1%	12%	9%	37%
Age	Under 45	9%	11%	10%	6%	5%	9%	5%	45%
	45 or older	18%	9%	7%	10%	12%	5%	9%	29%
Age	18 to 29	6%	14%	9%	6%	6%	6%	5%	47%
	30 to 44	13%	6%	10%	7%	4%	13%	6%	42%
	45 to 59	18%	10%	7%	14%	15%	5%	6%	24%
	60 or older	17%	7%	8%	4%	6%	4%	15%	38%
Race	White	17%	11%	5%	9%	8%	8%	8%	34%
	Non-white	6%	7%	14%	6%	7%	7%	6%	47%
Gender	Men	12%	11%	8%	10%	9%	4%	6%	41%
	Women	14%	10%	10%	6%	6%	10%	8%	37%
Interview Type	Landline	17%	8%	7%	7%	8%	8%	8%	36%
	Cell phone	9%	12%	10%	8%	7%	7%	7%	40%

Marist Poll National Adults Likely to Make a New Years Resolution for 2015: Interviews conducted December 3rd through December 9th, 2014, n=488 MOE +/- 4.4 percentage points. Totals may not add to 100% due to rounding.

		Likely to Make New Years Resolution for 2015
		Col %
What is it that you	Lose weight	13%
will resolve to do or not to do in the	Exercise more	10%
New Year?	Be a better person	9%
	Improve health	8%
	Stop smoking	7%
	Spend less money-Save more	7%
	Eat healthier	7%
	Get better job	5%
	Go back to school	4%
	Get closer to God	4%
	Increase family time	3%
	Use time better	3%
	Enjoy life	3%
	Stop drinking	2%
	Set goals	2%
	Get new house	1%
	Worry less	1%
	Kinder to others	1%
	Travel	1%
	Get politically involved	<1%
	Other	7%

Marist Poll National Adults Likely to Make a New Years Resolution for 2015: Interviews conducted December 3rd through December 9th, 2014, n=488 MOE +/- 4.4 percentage points. Totals may not add to 100% due to rounding.

		Nationa	al Adults
		Did you make a New Y	ear's resolution last year?
		Yes	No
		Row %	Row %
National Adults		29%	71%
Region	Northeast	23%	77%
	Midwest	31%	69%
	South	33%	67%
	West	26%	74%
Household Incom	e Less than \$50,000	31%	69%
	\$50,000 or more	27%	73%
Education	Not college graduate	31%	69%
	College graduate	26%	74%
Age	Under 45	39%	61%
	45 or older	21%	79%
Age	18 to 29	41%	59%
	30 to 44	36%	64%
	45 to 59	22%	78%
	60 or older	20%	80%
Race	White	24%	76%
	Non-white	40%	60%
Gender	Men	28%	72%
	Women	30%	70%
Interview Type	Landline	24%	76%
	Cell phone	36%	64%

Marist Poll National Adults: Interviews conducted December 3rd through December 9th, 2014, n=1140 MOE +/- 2.9 percentage points. Totals may not add to 100% due to rounding.

		Made 2014 New Year	's Resolution Last Year	
		Did you keep it?		
		Yes	No	
		Row %	Row %	
Made 2014 New	Year's Resolution Last Year	59%	41%	
Household Incon	ne Less than \$50,000	60%	40%	
	\$50,000 or more	59%	41%	
Education	Not college graduate	61%	39%	
	College graduate	55%	45%	
Age	Under 45	59%	41%	
	45 or older	61%	39%	
Race	White	57%	43%	
	Non-white	63%	37%	
Gender	Men	64%	36%	
	Women	55%	45%	
Interview Type	Landline	60%	40%	
	Cell phone	59%	41%	

Marist Poll National Adults who Made a 2014 New Years Resolution: Interviews conducted December 3rd through December 9th, 2014, n=314 MOE +/- 5.5 percentage points. Totals may not add to 100% due to rounding.

	Adults Who Made Resolutions Last	
	New Year's	
	Did you keep	
	resolution?	
	Yes	No
	Row %	Row %
2014	59%	41%
2013	72%	28%
2012	59%	41%
2011	67%	33%
2010	60%	40%
2009	65%	35%
2008	60%	40%
2007	60%	40%
2006	63%	37%
2004	57%	43%
2003	61%	39%
2002	63%	37%
2001	59%	41%
2000	70%	30%
1999	56%	44%
1998	52%	48%
1997	53%	47%
1996	53%	47%
1995	60%	40%
Marist Poll National Adults Who		
Made Resolutions Last New		
Year's.		